



Where You Never Think They'll Look!

When you list your home to sell, you are opening it up to a market of potential buyers. If buyers are interested in your home, they will want to know exactly what they're buying and will leave no stone unturned. The following is a list of areas that you may not think buyers will look, but they will, and you'll want to be sure to keep them clean and organized.

- o All appliances
 - **Refrigerator** – ensure that all shelves and drawers are clean, throw out spoiled food immediately, and keep remaining items organized
 - **Range/Oven** – clean inside and out, do not store pots and pans inside range, and keep drawer organized
 - **Dishwasher** – do not leave dirty dishes in the dishwasher – either hand wash and put away, or run the dishwasher prior to a showing. Clean the trap of residue and waste.
 - **Washing Machine** – clean the soap dispenser, all knobs, and doors – do not leave laundry in the washing machine, clean or dirty.
 - **Dryer** – thoroughly clean out lint from trap as well as door frame
 - Also remember that any other appliance included in the listing (water softener, built-in microwave, etc) must be cleaned thoroughly and be easily accessible.
- o Bathroom Vanities and Medicine Cabinets – keep the drawers and cabinets organized; pack away or hide any prescription medication.
- o Linen Closets – Ensure that all linens are organized and folded neatly. Remove any non-linen items that don't need to be in the closet. Group like colours together and remove bold colours. This will help to make the closet look well organized and more spacious.
- o Kitchen Cupboards – Wipe down all cupboard doors, inside and out, clean the shelving, and organize the contents. Pack away dishware and cookware that you don't use often.
- o Bedroom Closets – keep the amount of clothes in the closet as minimal as possible. Pack away out-of-season articles of clothing – if you are selling your home, you likely won't need any of these clothes until after the move, and therefore packing them away helps you to prepare for the move. Store miscellaneous items on shelves in decorative baskets.